



Midwest Business Group on Health  
National Business Coalition on Health  
*Business Insurance & Workforce Management*

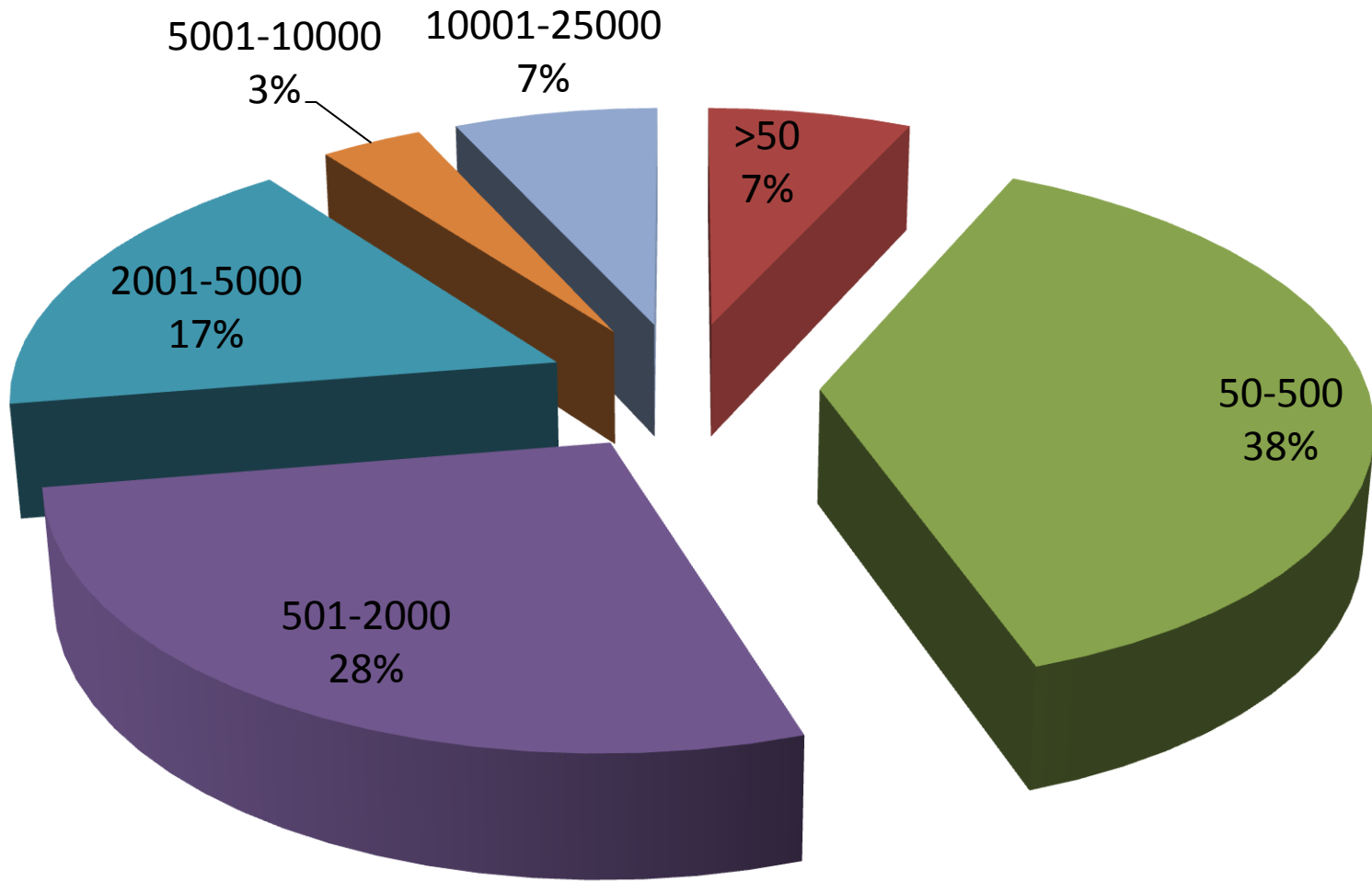
***Ohio Employer Reaction to  
Health Reform After the November 2010 Elections***

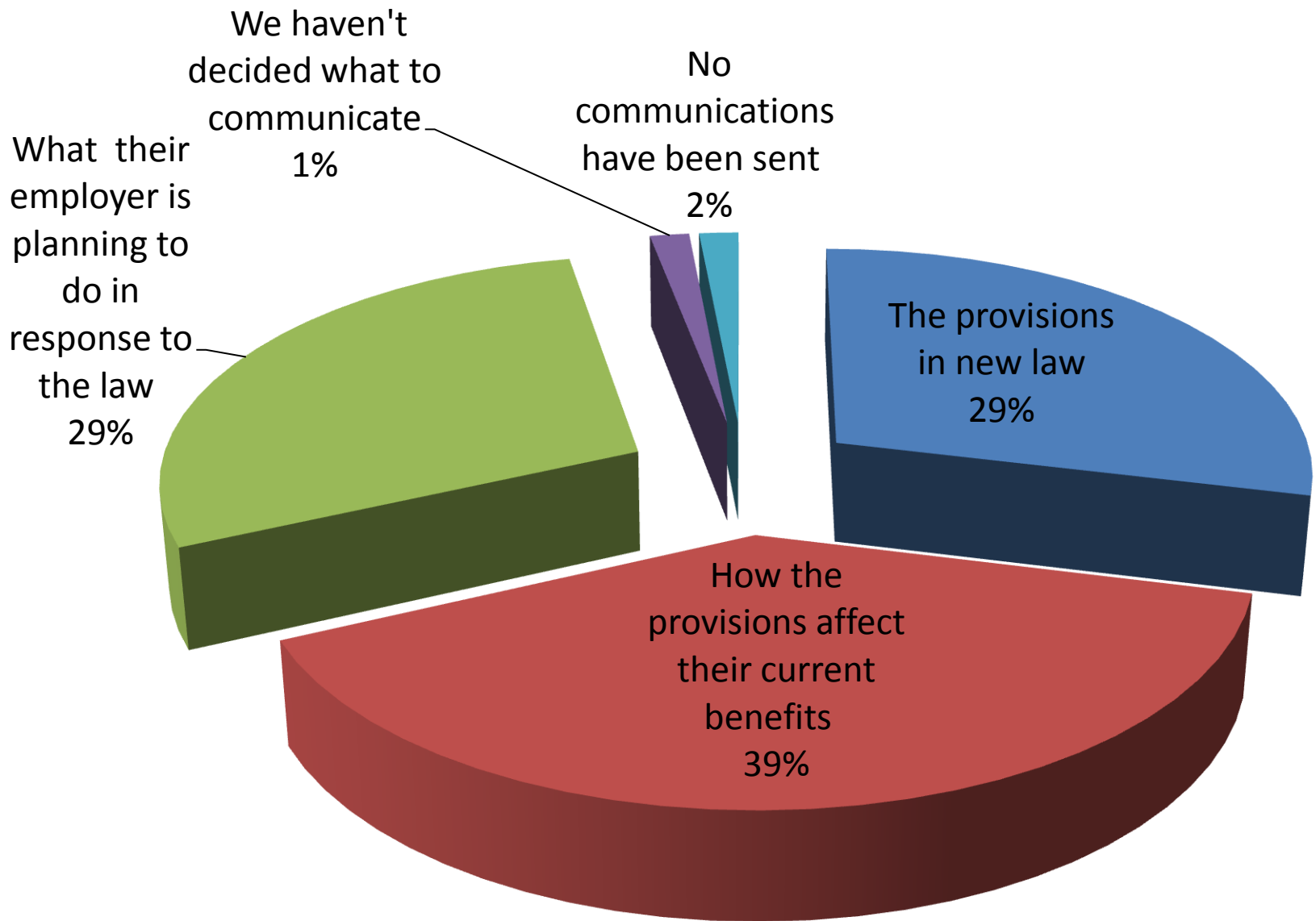
**December 15, 2010**

# Survey Background

- Survey conducted November 29-December 15, 2010
- Survey sent to employers throughout country by business coalitions, chambers, and to employer readers of *Business Insurance*
- Questions covered
  - Employer demographics
  - Employer actions in response to new health reform provisions
  - Employer desires for changes in the health reform law
  - Employer view on importance of wellness
- Responses received from 437 employers, 30 from Ohio

# What is the size of your US active workforce?

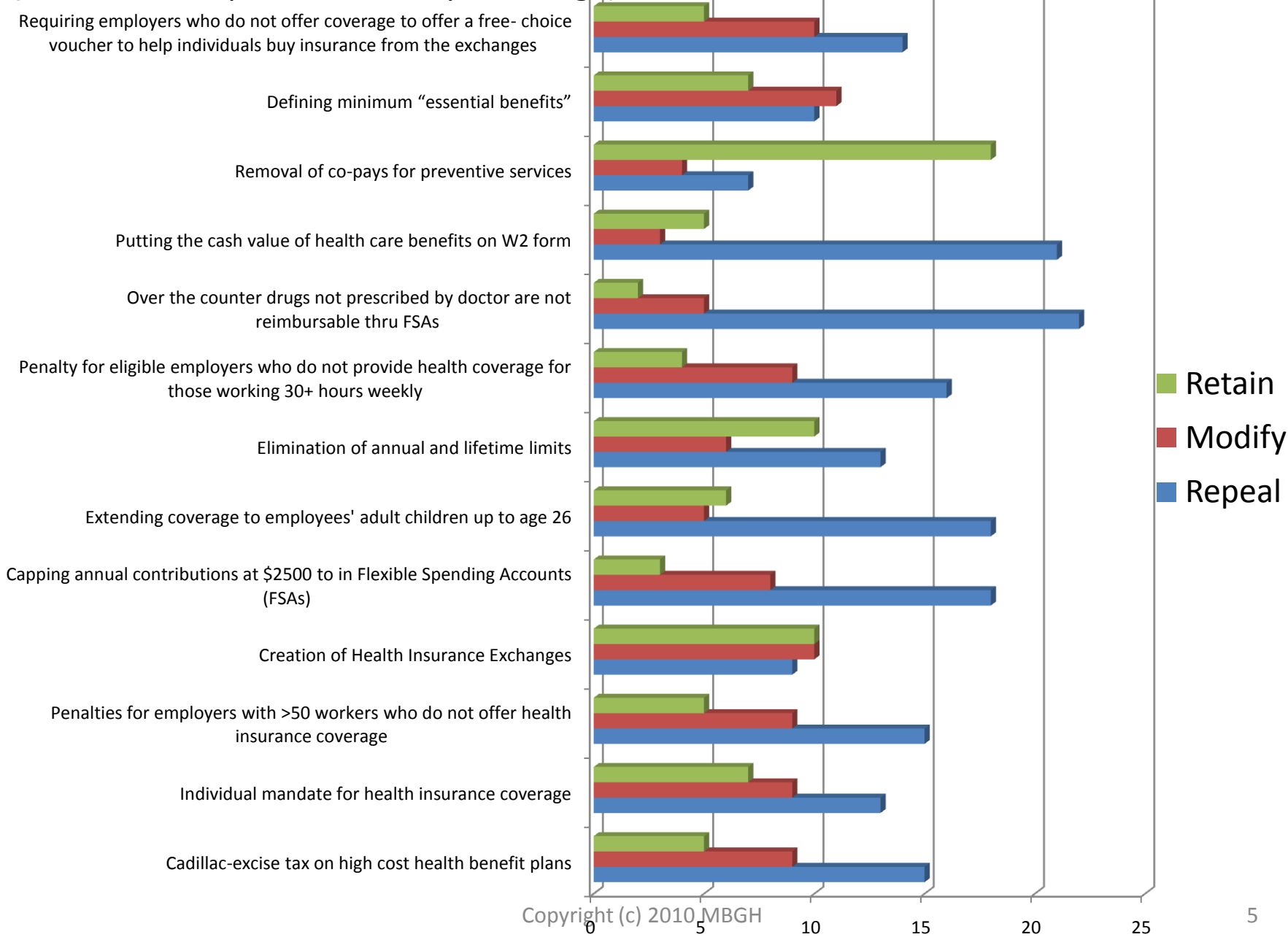




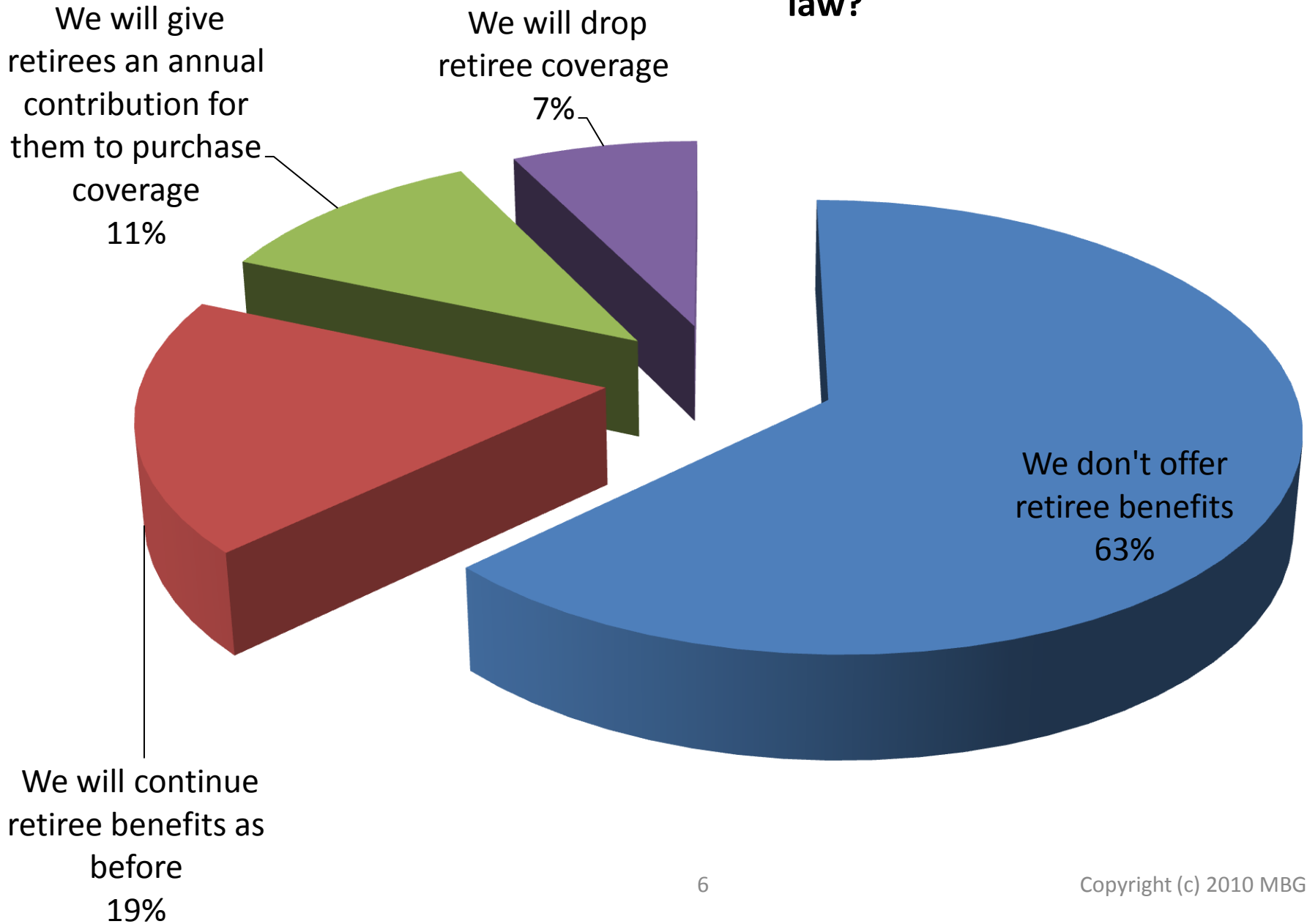
**What have you communicated to employees about the new health reform law?**

# What changes would you like in the current law?

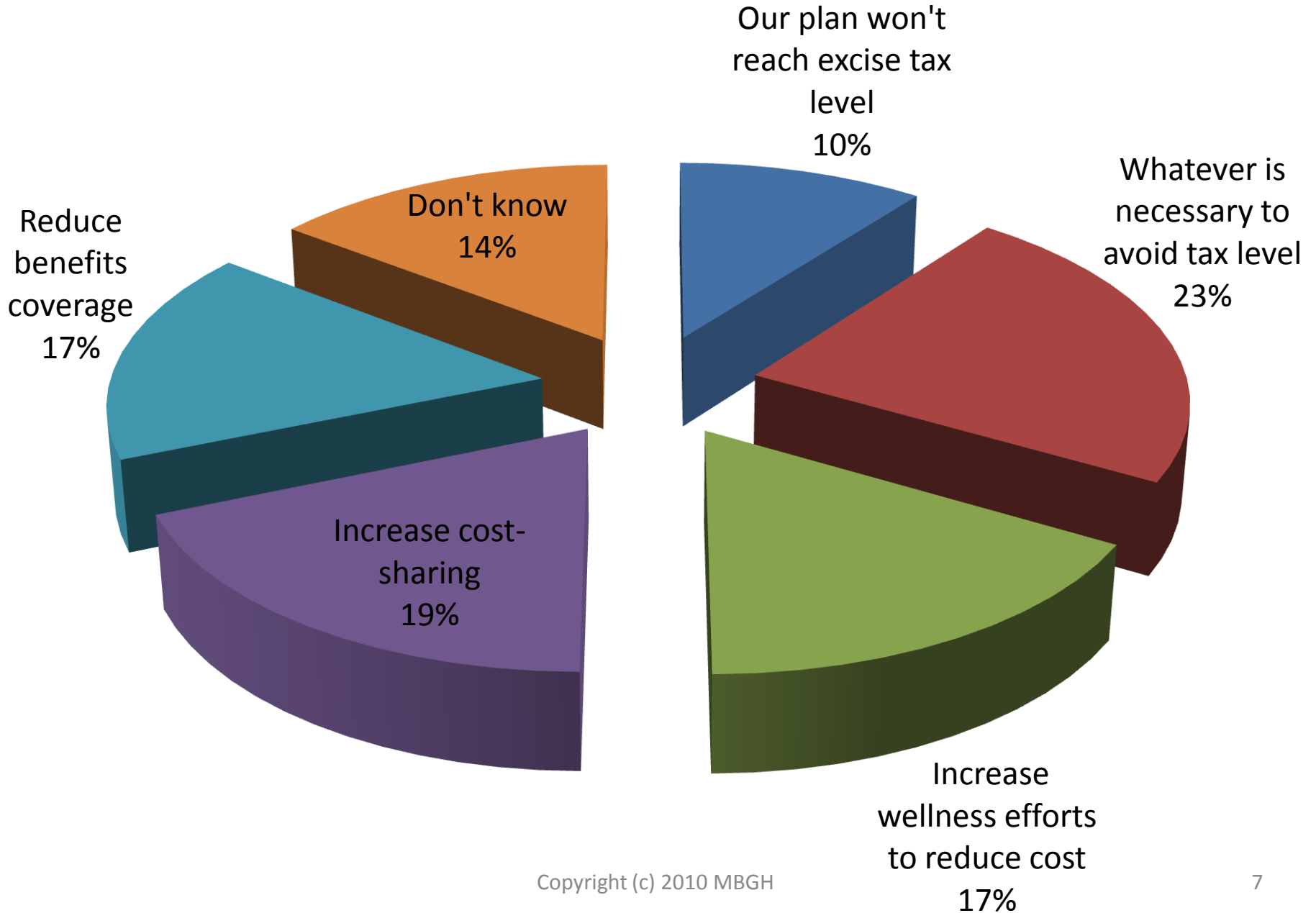
(Number of respondents - not percentage)



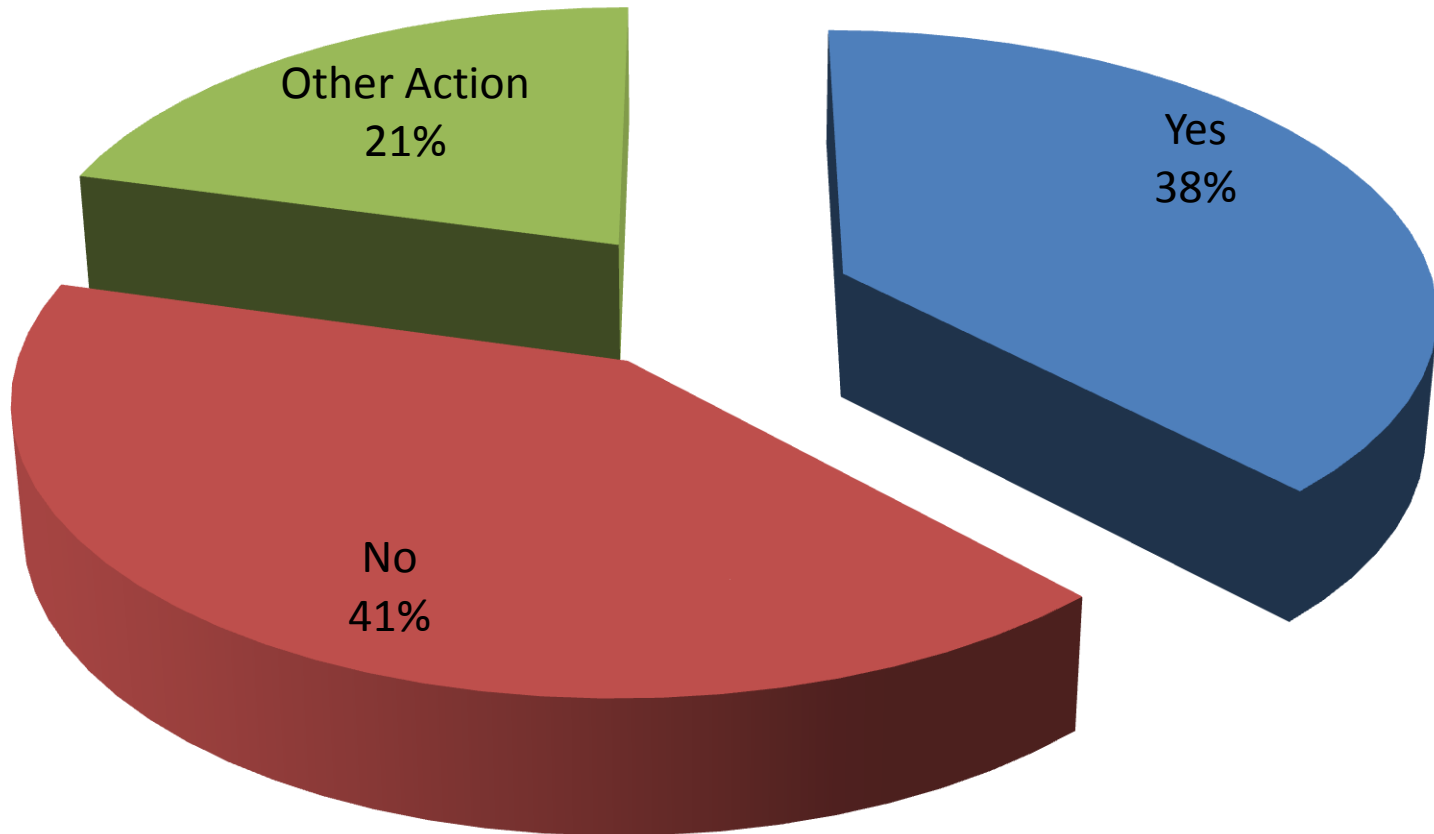
# If you offer retiree benefits, what will you do in response to the new law?



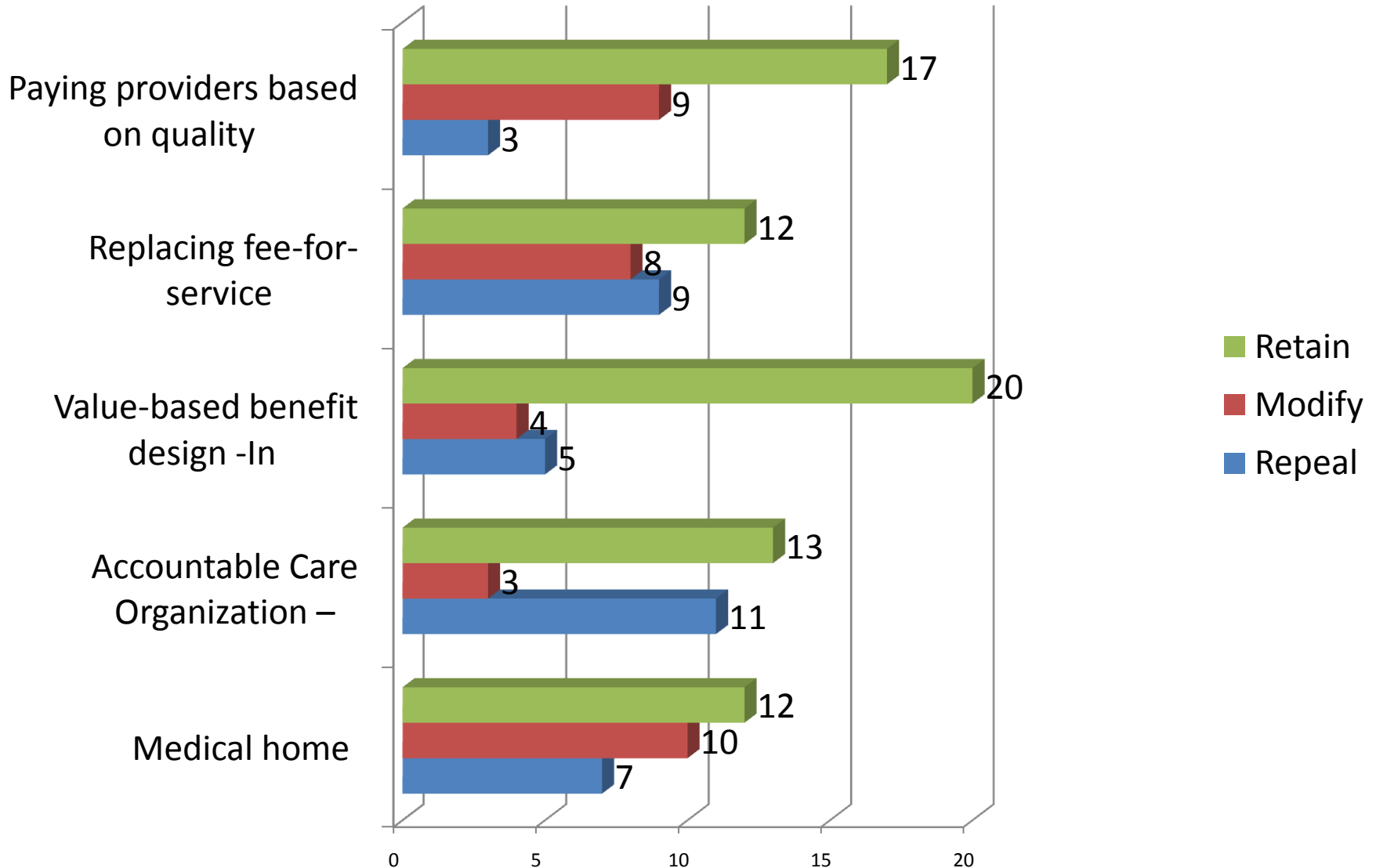
# What will you do to avoid the "Cadillac" excise tax on high cost benefit plans?



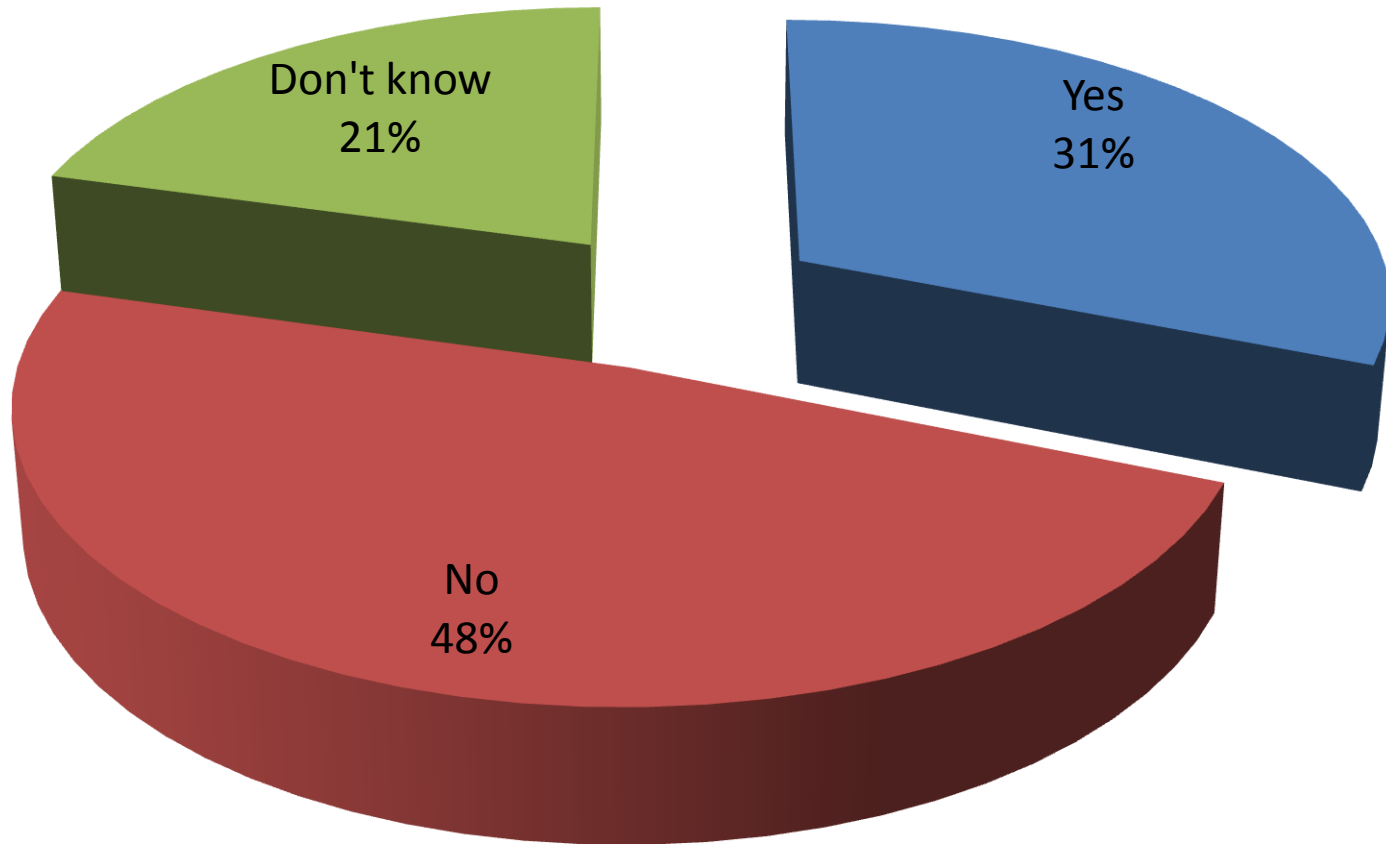
**Have you already increased cost sharing or reduced benefits for 2011 in anticipation of higher costs due to health reform?**



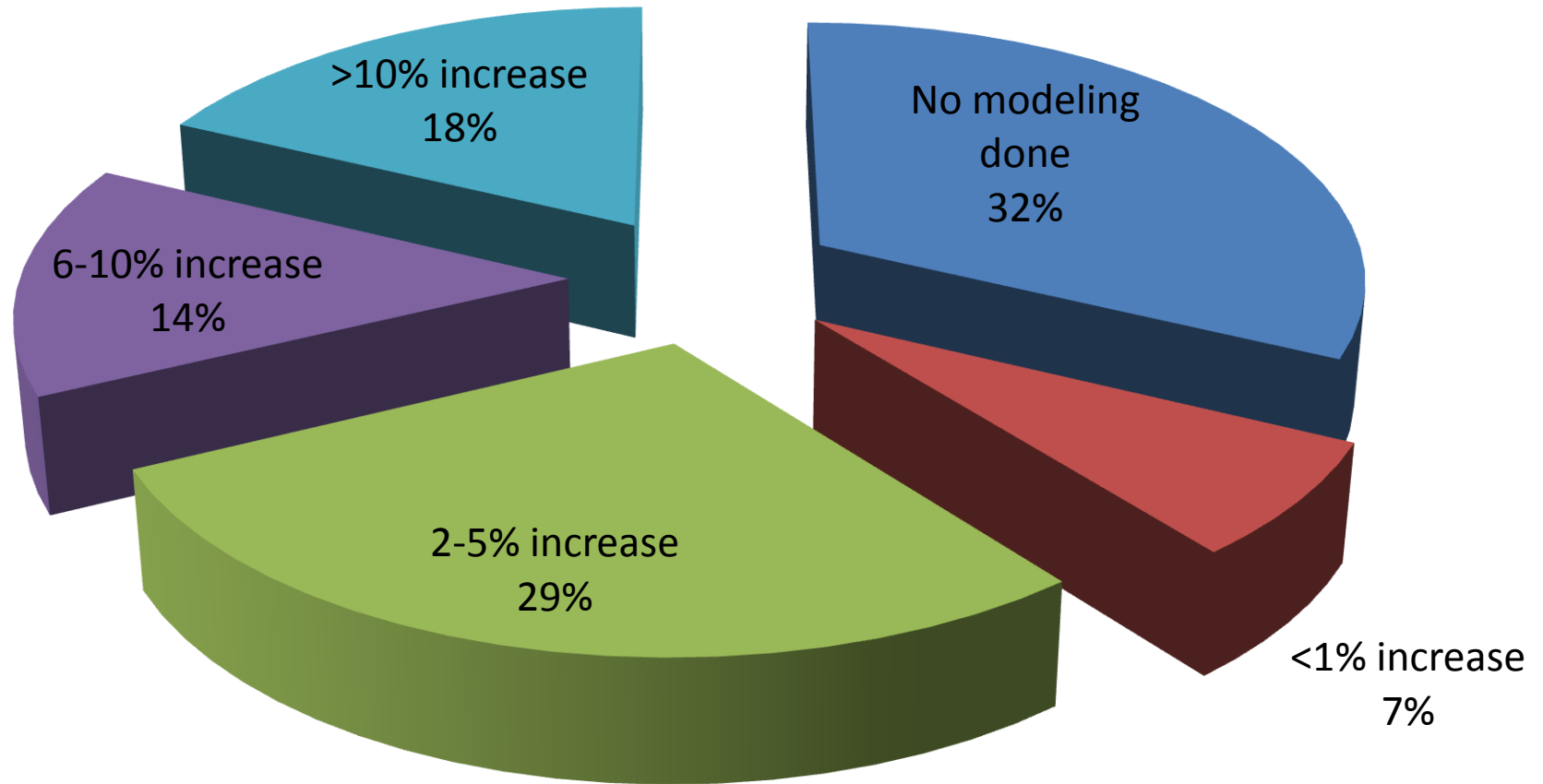
# What should be done with the following quality and payment health reform provisions? (By number of respondents, not percentage)



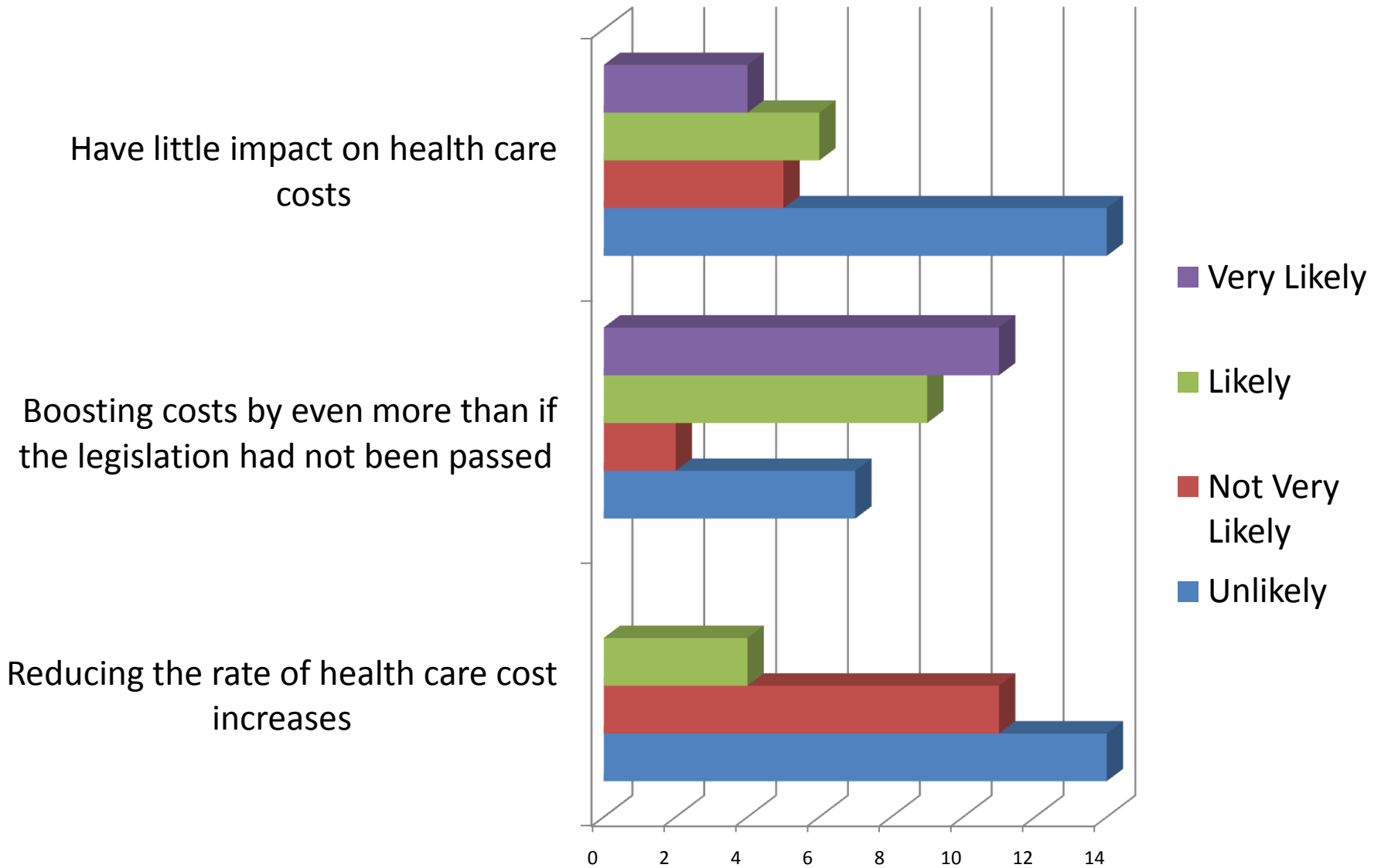
## Will implementation of the quality and cost provisions in health reform reduce costs in the long run?



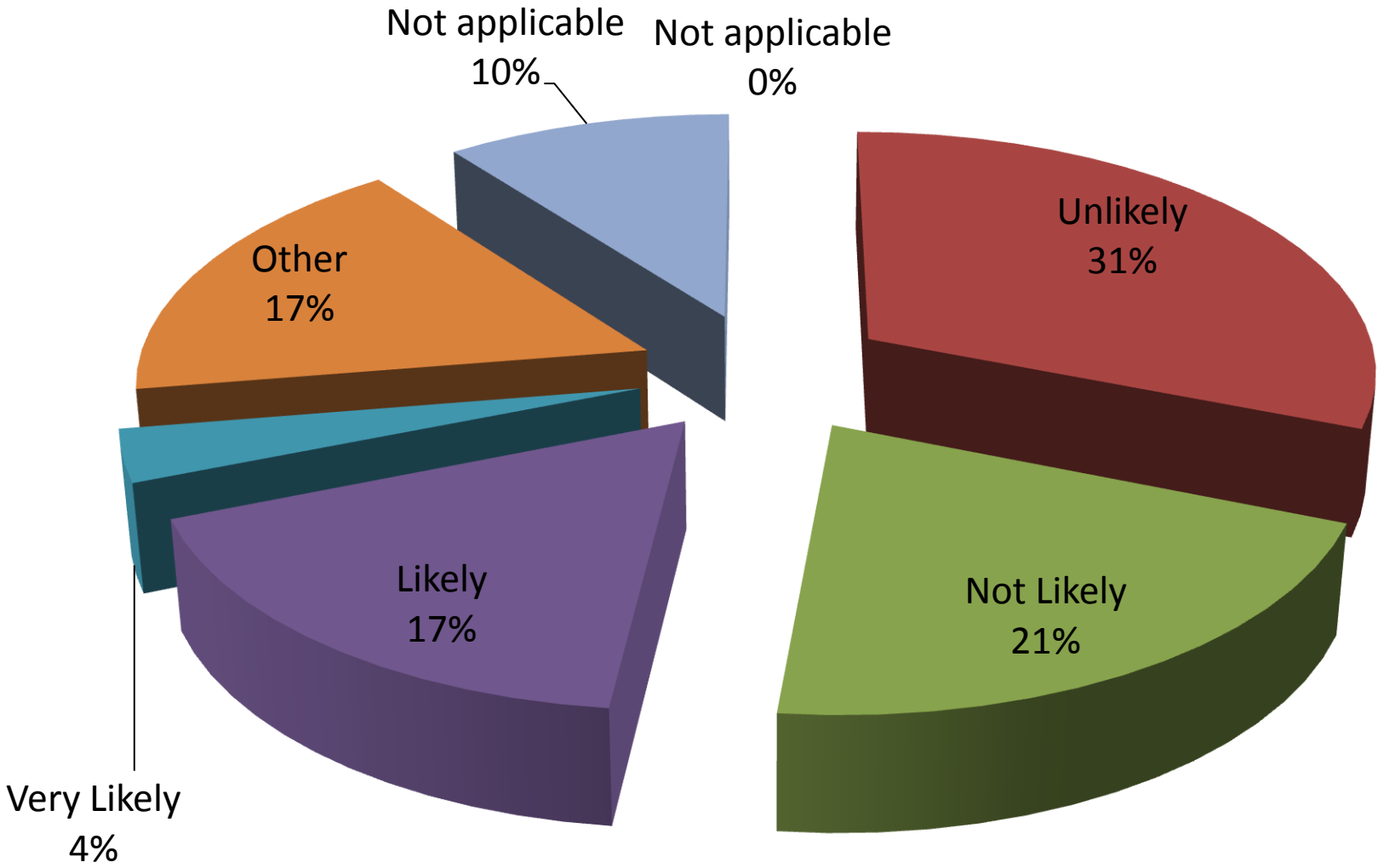
# Have you done modeling of potential cost impact from health reform, and if so, what were the results?



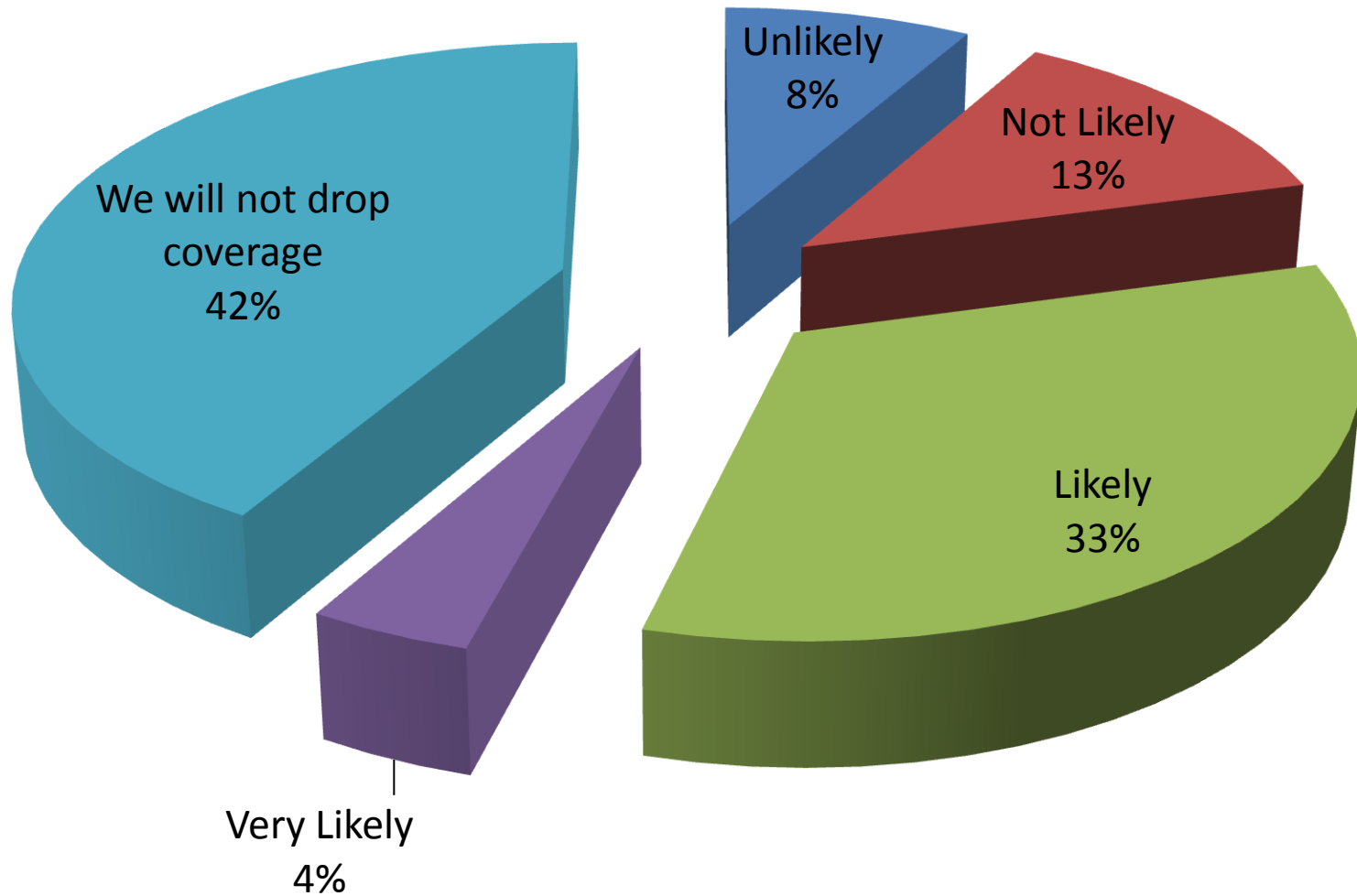
# How likely is it that health reform will accomplish the following?



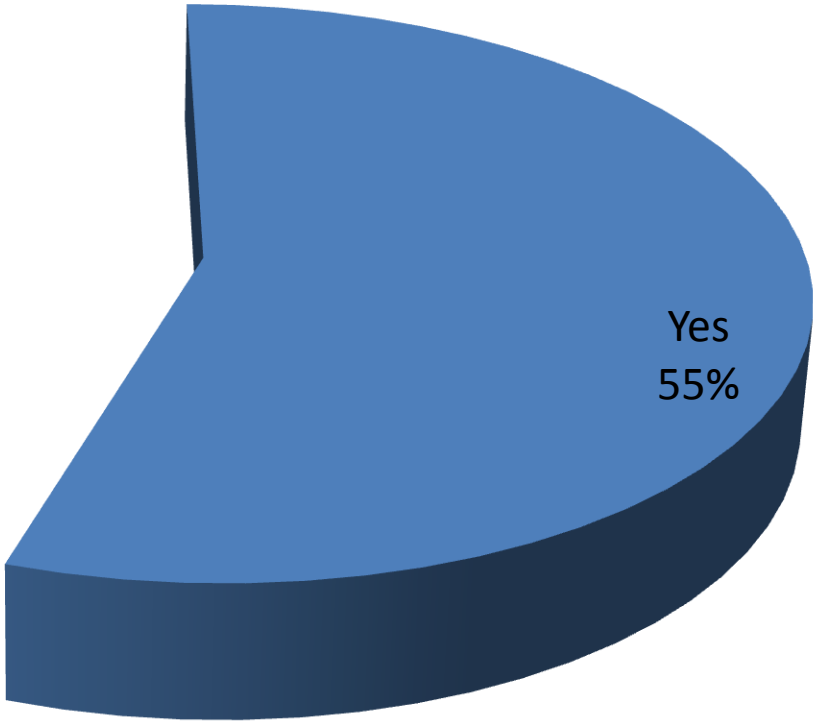
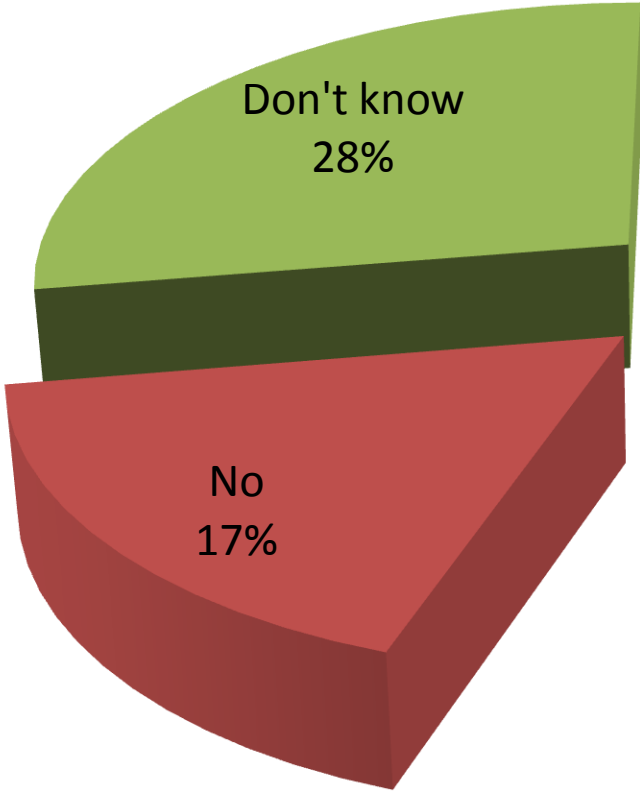
# If you have greater than 50 employees, how likely is it that you will drop coverage to avoid the penalty for not providing insurance?



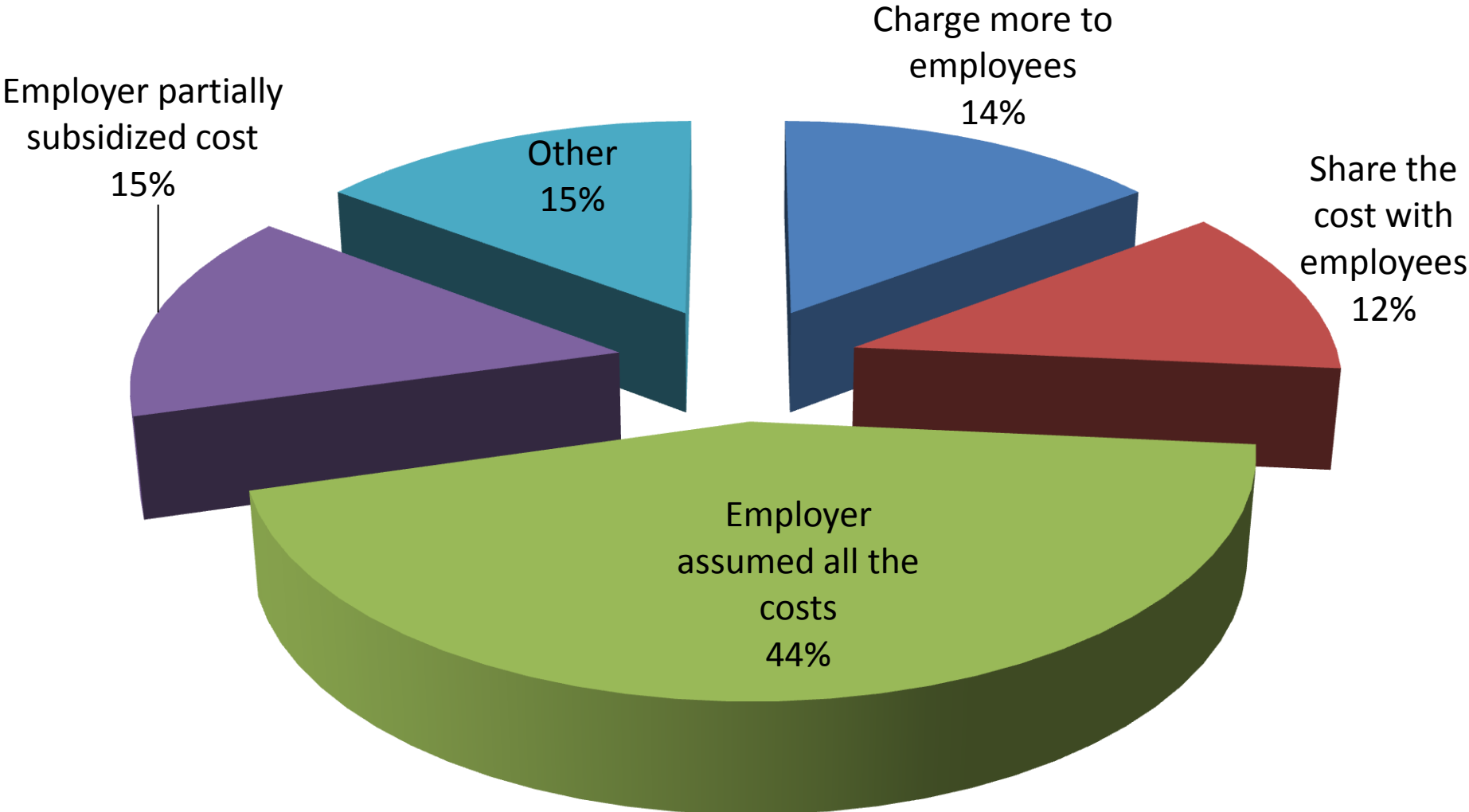
**If you drop health coverage, how likely is it that you will raise employee salaries so they can buy individual coverage on the health insurance exchanges?**



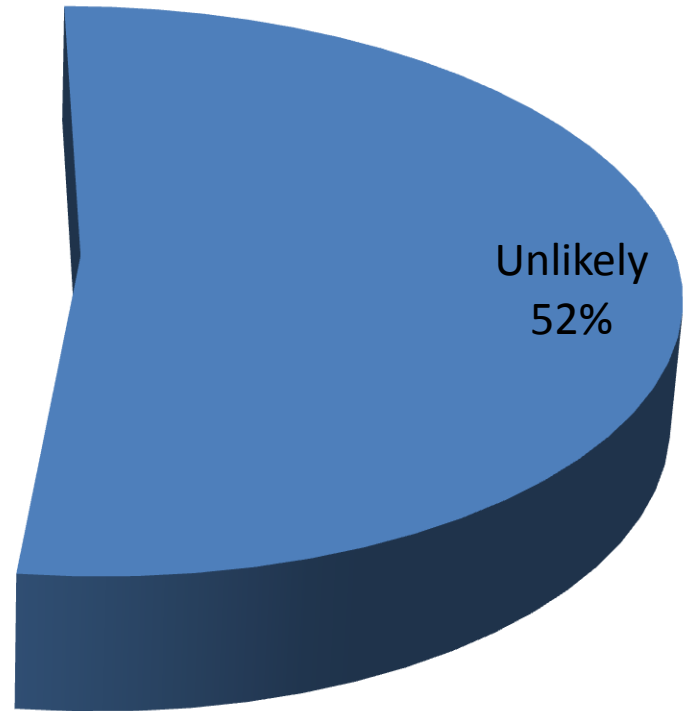
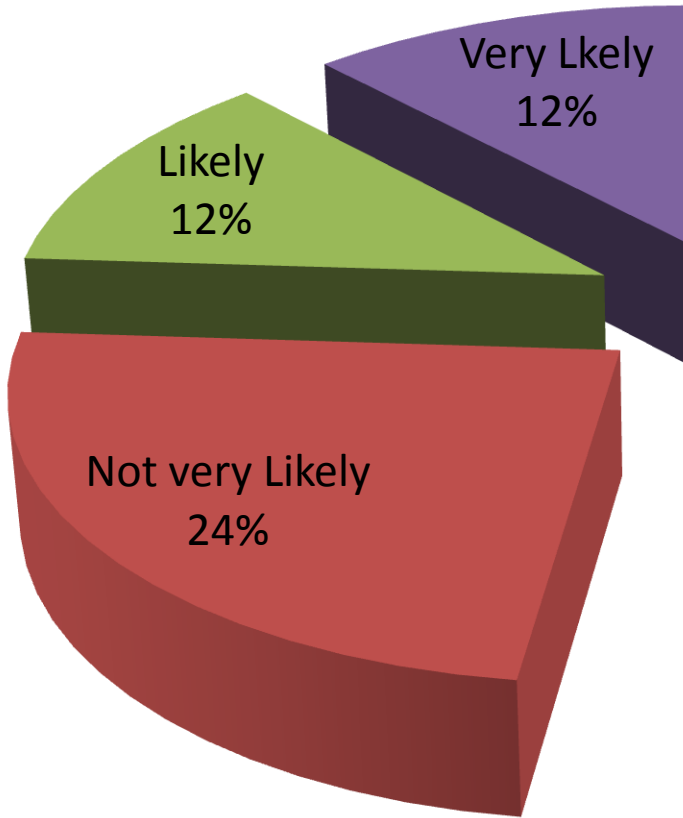
**Do you think health reform was intended to remove the employer-based system and move to a single-payor approach?**



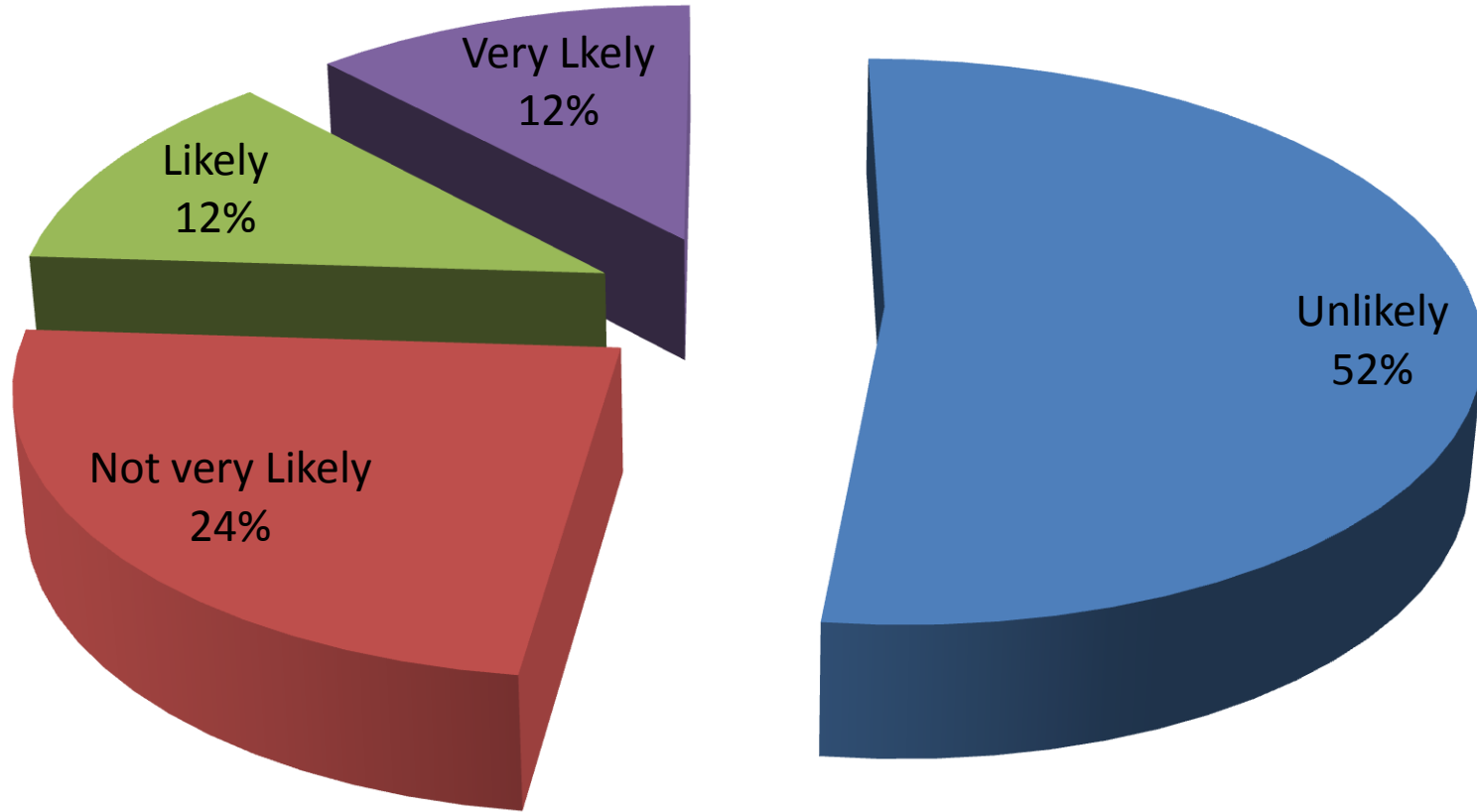
# How did you implement the extension of coverage to dependents up to age 26?



**How likely is it you will reduce the number of part-time workers less than 50 hours to avoid covering them?**



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**Do you agree with the statement "The new health reform law makes it more important than ever for employers to keep workers healthy to keep costs down"?**

